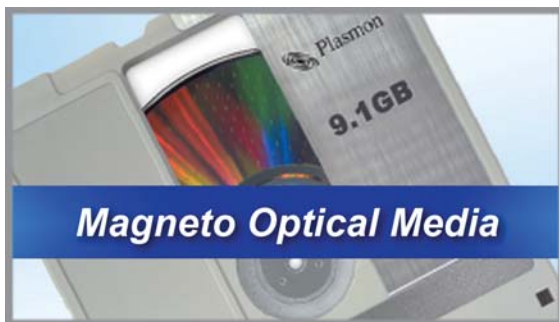


## Magneto Optical (MO) Media Upgrade, Expansion, and Service Options



**Do you have a strategy in place for storing new data while continuing to read and access your important data stored on MO media?**



All production of Magneto Optical (MO) media has been discontinued. Sony, the last manufacturer to produce MO media, has also announced discontinuation of the product in all formats (9.1GB, 5.2GB, 2.6GB).

ASTI offers tangible options that will enable you to continue operating on trusted optical technology without the headache of migrations. ASTI has a comprehensive technical knowledge of MO libraries and media and can guide you through the process of developing a strategy that will enable you to continue accessing your valuable stored data.

Did you know that ASTI offers solutions that will enable you to keep reading your data from MO media while continuing to write new data to UDO technology? ASTI G-Series direct-attached libraries provide mixed optical media support for both Magneto Optical (MO) and UDO technology in one library which eliminates the need for an expensive and risky migration.

Every system configuration is different – let ASTI help support your decision making process. ASTI Technical experts are available for a one-time, no-cost consultation to determine the optimal path to ensure protection of your valuable investment in legacy libraries.

*See backside for options or  
contact ASTI today: (719) 593-7900*

### ASTI Services & Support

ASTI is committed to providing every customer with exemplary customer service from first contact through the life of the relationship.

Expert technical support and hardware services for optical NAS and DAS current and legacy products are just a phone call away with ASTI's Service Direct. Attentive Service Direct support personnel are on hand to quickly resolve technical issues maximizing business productivity.

Best-in-class support programs are designed to meet the demanding needs of global 24x7 operations including world-wide on-site maintenance coverage.

As the original equipment manufacturer, ASTI is the only provider that can offer technical support services that are backed directly by hardware and software development teams. This ensures that your company receives the highest quality service and most expedient response, in addition to regular hardware and software updates, certified/verified parts, and engineering notices. Additionally, ASTI technical experts can diagnosis and resolve issues remotely by accessing your NAS system directly.

Service plans include remote, on site, and telephone support at a variety of service levels depending upon business need. Plans can be configured to fulfil the requirements of any sized business based upon several variables including (but not limited to): coverage window, response time, and coverage area. Services may include on site maintenance, preventive maintenance, remote problem diagnosis, and telephone support. ASTI also offers a complete line of certified Plasmon™ parts *and only certified parts will be used in your equipment.*

As your business archiving needs increase, technical support personnel are at the ready to support onsite upgrades and expansions to existing highly-configurable ASTI libraries. ASTI Service Direct is here to protect your investment!

ASTI brings quality to the forefront as your full-service, single source for professional data archiving solutions.

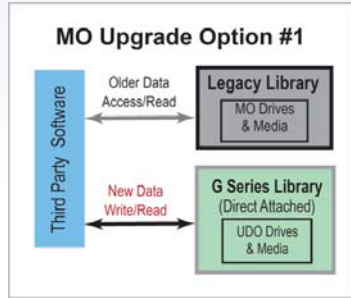
Thousands of businesses  
worldwide trust ASTI  
quality to secure their  
valuable investments in  
corporate data

### Option 1: Lease or Purchase a G Series Library with UDO drives

Keep your legacy library in production while continuing to access and read data on MO media (service contract recommended). Write new data to G Series Direct Attached Library with UDO media.

**Benefits:**

- Cost effective, no-risk solution
- Easy implementation
- Continue accessing valuable data stored on MO media
- Eliminates the need for migration of older data
- Continue utilizing your third-party software (software must support UDO drives and media)
- Comparing media costs, this option reduces media cost per unit while increasing capacity by more than six times (next gen UDO 2 at 60GB vs MO at 9.1GB)

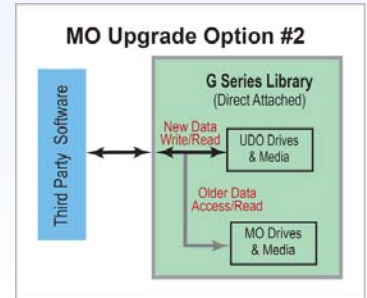


### Option 2: Lease or Purchase a G Series Library with mixed UDO and MO drives

Continue to access and read data on MO media while writing new data to UDO all within the same G Series Direct Attached Library. Mixed drives and media must be supported by third party software.

**Benefits:**

- Cost effective and relatively painless solution
- Easy implementation
- Eliminates the need for migration of older data
- Combines all drives within a single device
- Continue accessing valuable data stored on MO
- Comparing media costs, this option reduces media cost per unit while increasing capacity by more than six times (next gen UDO 2 at 60GB vs MO at 9.1GB) media

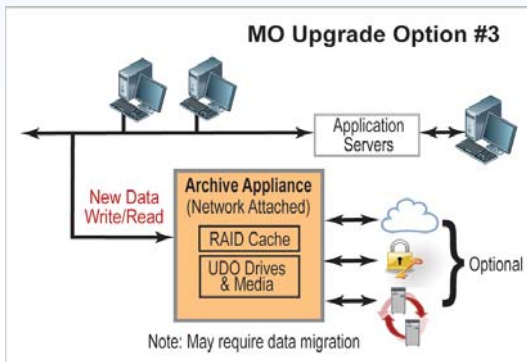


### Option 3: Move to a more full featured Network Attached Storage solution - Archive Appliance Elite

Complete, all-in-one solution that includes Archive Management Software & RAID Cache. Migration may be required.

**Benefits:**

- Network attached appliance eliminates the need for third party software
- Open archive platform and virtual fileshare eliminate the need for third party software and enable easy integration to support the archiving needs of other applications
- Improved operation through high-performance technology
- Continue with optical true WORM technology
- NAS Archive Appliance technology offers:
  - Fully integrated solution
  - Centralized control and management of all new data via the Archive Management Software
  - RAID cache for faster access to recently written data
  - Access to additional capabilities such as Cloud, Encryption & Replication
  - Faster operation through high-performance technology



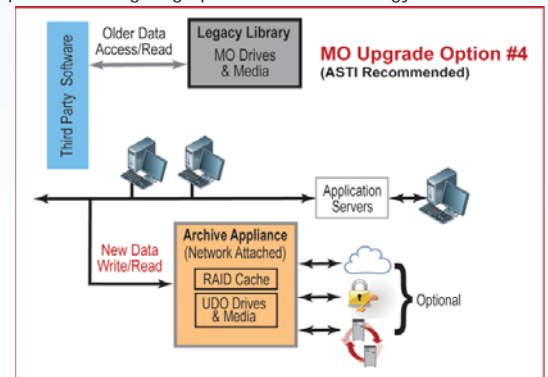
Note: May require data migration

### Option 4: Keep the MO in place and write new data to a full-featured NAS Archive Appliance Elite

Keep legacy library in production while continuing to access and read data on MO media (service contract recommended). Open archive platform and virtual fileshare eliminate the need for third party software and enable easy integration to support the archiving needs of other applications. Write new data to a current and fully-supported Network Attached Archive Appliance library with UDO media. Complete, full-featured solution includes Archive Management Software & RAID Cache. No migration required.

**Benefits:**

- Eliminates the need to migrate older data by keeping MO library in place
- Network attached appliance eliminates the need for additional third party software
- Continue with optical true WORM technology
- Reduces costs and risks
- NAS Archive Appliance technology offers:
  - Fully integrated solution
  - Centralized control and management of all new data via the Archive Management Software
  - RAID cache for faster access to recently written data
  - Access to additional capabilities such as Cloud, Encryption & Replication
  - Faster operation through high-performance technology



MO Upgrade Option #4 (ASTI Recommended)



Manufactured under ISO9001 registered quality system